



**CRAFTMASTER  
HARDWARE**

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John Ghia  
Ghia Construction Company  
10 Oak Street  
Norwood, NJ 07648

Dear John,

Just a note to let you know how pleased we've been with our relationship with Ghia Construction for these past 16 years.

From the time we first moved into this building, you proved you were different when the other contractors we considered mistakenly made assumptions that made their proposals much too high. You checked the details and showed me their errors which allowed you to be much more affordable.

Since then, you are my only contractor for almost 40,000 feet of commercial investment property. Whether it's a small modification or a major structural project, I know I'll get the highest quality workmanship at a price that fits my budget.

I'm looking forward to working together for many more years.

Yours truly,

Michael Spingeld  
President